



DOMESTIC FIELD SERVICE RATES

Daily Rates

	<u>Straight Time</u> ¹	<u>Premium Time</u> ²	<u>Holiday Time</u> ³
Field Service	\$2,000	Multiply by 1.5	Multiply by 2.0
Consulting	\$2,600	Multiply by 1.5	Multiply by 2.0

¹ *Straight time:* a normal (10) hour workday, excluding a lunch break.

² *Premium time:* any time worked before or after normal working hours, all day Saturday, all day Sunday, and international travel.

³ *Holiday time:* any time worked on company recognized holidays.

Travel Expense

Travel door to door on normal workdays is billed at Straight Time rates. Saturdays and Sundays are billed at Premium Time rates. Holiday travel is billed at Holiday Time rates. Subsistence, air fare, accommodations, car rental, etc. will be billed at cost with no markup.

Minimum Billing

Minimum billing is one full day for any service performed. Additional time will be billed per hour based on the daily rate that applies.

Special Requirements

Time required for any special requirements prior to, during, or after the field service or consulting visit, such as drug testing, safety training, or written reports (other than standard written report), will be charged at the applicable daily rate. Expenses will be charged at cost with no markup.

Note: Once field service or consulting is scheduled and the pre-arranged departure date is less than two weeks away, any customer changes to this date will result in billing the customer at cost for any additional charges incurred.

Northeast Power Systems Inc. (NEPSI) Field Service In-and-Out Policy

Actual charges may be greater than the quoted price (unless a firm price was quoted and agreed upon).

Travel time is considered field service time and will be charged at the rate specified above.



Startup and commissioning services are quoted based on the following assumptions unless negotiated ahead of time:

- NEPSI technician(s) will have immediate access to the equipment, all on site electrical and communications connections will be complete, medium voltage and control power will be available at the equipment. Permanent or temporary system load shall be available in order to properly test automatic functions
- Any site access or safety training required before work on equipment is allowed is considered regular work time.

Scheduling Policy

The typical lead time required for scheduling a service trip is 2 to 3 weeks. No service commitments are scheduled without a firm purchase order being issued by the customer and confirmed by NEPSI.